High Impact Auditing: Practices That Pay

Summary
Every day, the expectations placed on professional internal auditors are on the rise. As a result, we all find ourselves in a constant state of “catching up” in order to meet the needs of management, board members, clients and even ourselves. This highly interactive program will discuss proven ideas that can dramatically increase the daily effectiveness and perceived value of the individual auditor and the audit team.

Learning Objectives
This seminar will teach participants how to:

- Identify the key areas where management and other client groups want and need attention
- Define your role to fully meet the needs of the organization
- Identify the behavioral adjustments needed to be more effective every day
- Improve audit planning and performance to identify and address areas of importance
- Develop audit steps that find important problems and opportunities
- Get desired action from auditees and others
- Demonstrate measurable value

Program Content
Participants will learn:

- What effective auditing can and should be
- The High Impact Environment, Department and Auditor
- Value driven audit scheduling and planning techniques
- High Impact Audit Areas
- How to surface important issues during planning
- Effective interviewing techniques
- The power of continuous auditing and monitoring areas not scheduled for audit
- Attributes of High Impact Findings
- Developing and reporting ideas that sell
- Anticipating and deflecting opposition to audit ideas
- Ultra Impact audit areas, concepts and action steps

Instructional Method, Program Length and Continuing Education Credits
This seminar utilizes a combination of lecture, discussion and short exercises, and is offered in either a one or two-day format. Seminar content, areas of emphasis and exact program length are tailored to client needs. In accordance with the standards of the National Association of CPE Sponsors, Continuing Professional Education credits have been granted based on a 50-minute hour. National Registry of CPE Sponsors ID Number: 108226

Program Level: Intermediate
Prerequisites: Working knowledge and experience in auditing
Advance Preparation: None
Delivery Method: Group-Live
Field of Study: Auditing
Recommended CPE Credits: 8 to 16 credits (depending upon tailoring and requested length)